

### Onions:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2005. The denominator represents the total number of TEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

#### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

#### **Container Rate:**

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Hong Kong

Onions

Monthly Market Share For: October 2005

Month\Year: 56.0 \ 144.6  Market Transit												
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	50%	38%	16	\$3,575	\$455	\$40						\$4,070
APL	21%	19%	15	\$3,960	\$455	\$40						\$4,455
SAF Marine	14%	7%										
NYK Line	11%	8%	14									
P&O Nedlloyd	4%	3%	13	\$1,775	\$455	\$40						\$2,270
Hyundai	0%	10%	16									
Hanjin	0%	8%	15									
Evergreen	0%	6%	17									

Weighted Average Container Rate \$4,094

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Onions

Monthly Market Share For: October 2005

Month\Year: 487.0 \ 1,594.6		3.7.1.	<b>7</b> 5. *4										
Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS	CAF	Surcha THC	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	62%	50%	13	\$3,475	\$455	\$40							\$3,970
NYK Line	12%	11%	12										
Evergreen	10%	22%	15										
SAF Marine	7%	3%											
Yang Ming	6%	4%	13										
Hatsu Marine Ltd.	2%	5%	14										
Maersk-SeaLand	2%	1%	21	\$3,070	\$455	\$40	5%						\$3,719
Hanjin	1%	0%	13										
Madrigal	0%	0%	16										

Weighted Average Container Rate \$3,963

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L.A./L.B./Oakland Ports To Tokyo, Japan

Onions

Monthly Market Share For: October 2005

Month\Year: 145.0 \ 2,024.7		Market	Transit										
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	28%	34%	12	\$3,021									\$3,021
K Line	23%	11%	10	\$2,400	\$240	\$40	47%						\$3,808
Evergreen	15%	5%	12										
Hyundai	10%	4%	10										
Hanjin	10%	2%	10										
APL	8%	6%	10	\$4,200	\$455	\$40	50%						\$6,795
Yang Ming	3%	11%	10										
MOL	3%	3%	10	\$3,750	\$455	\$40							\$4,245
Hapag-Lloyd	1%	0%	11	\$2,370	\$455	\$40		\$520					\$3,385
Maersk-SeaLand	0%	18%	13	\$3,070	\$455	\$40	50%						\$5,100
OOCL	0%	4%	9	\$2,200	\$455								\$2,655

Weighted Average Container Rate \$3,871

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